

FOOD MANUFACTURING

INCOME ASSUMPTIONS

NAME OF BUSINESS

PREPARED BY:

(sign & print name)

DATE:

PRODUCT MANUFACTURED	UNITS PRODUCED/ YEAR	SALES PRICE/ UNIT	SALES/ REVENUE/YR.	BUYER	HAWAII PRODUCT USED	HI PRODUCT % OF TOTAL

FOOD MANUFACTURING

MONTHLY CASH FLOW PROJECTIONS

NAME OF BUSINESS: _____ **PREPARED BY:** _____ **DATE:** _____

PERIOD FROM _____ **TO** _____ **SIGN & PRINT NAME**

MONTHS	1	2	3	4	5	6	7	8	9	10	11	12	TOTAL
1. CASH ON HAND													
2. LOANS													
(a)													
(b)													
(c)													
(d)													
3. SALES													
(a)													
(b)													
(c)													
(d)													
4. OTHER REVENUE													
TOTAL CASH AVAILABLE													
1. MANUF. EXPENSES													
2. LOAN PAYMENTS													
(a)													
(b)													
(c)													
(d)													
3. OTHER CASH PAYMENTS													
TOTAL CASH PAID OUT													
NET AVAILABLE CASH													

FOOD MANUFACTURING

EXPENSE PROJECTION SHEET

NAME OF BUSINESS _____

PREPARED BY: _____

DATE: _____

PERIOD FROM _____ TO _____

SIGN AND PRINT NAME

MONTHS	1	2	3	4	5	6	7	8	9	10	11	12	TOTAL
EXPENSE CATEGORIES													
Cost of Goods Sold ¹													
Other													
GENERAL & ADMIN EXPENSE													
Selling Expense													
Officer's Compensation													
Lease & Rental Expense													
Bad Debt Expense													
Travel & Entertainment													
Auto & Delivery													
Utilities													
Insurance Expenses													
Other Operating Expenses													
TOTAL													

¹ Attach separate Cost of Goods Schedule with details

FOOD MANUFACTURING

PROJECTED ANNUAL SUMMARY OF INCOME AND EXPENSES

Name of Applicant: _____

INCOME	YEAR 20__	YEAR 20__	YEAR 20__
PRODUCT #1			
PRODUCT #2			
PRODUCT #3			
PRODUCT #4			
TOTAL INCOME			

EXPENSES			
MANUF. EXPENSES			
COST OF GOODS SOLD #1*			
COST OF GOODS SOLD #2*			
COST OF GOODS SOLD #3*			
COST OF GOODS SOLD #4*			
GENERAL & ADMINISTRATIVE			
SELLING EXPENSE			
OFFICERS COMPENSATION			
LEASE & RENTAL EXPENSE			
BAD DEBT EXPENSE			
AUTO & DELIVERY			
OTHER OPERATING			
TAXES			
UTILITIES			
INSURANCE			
TOTAL MANUF. EXPENSES			

LIVING EXPENSES			
FOOD			
CLOTHING			
HEALTH CARE AND INSURANCE			
HOUSE REPAIR			
SCHOOL/RECREATION			
CHARITABLE CONTRIBUTIONS			
PERSONAL TAXES			
UTILITIES			
OTHER			
OTHER			
TOTAL LIVING EXPENSES			

TOTAL EXPENSES			
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NET INCOME			
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DEBT SERVICING			
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CASH BALANCE			
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Signature

Date

* Attach separate Cost of Goods Sold Schedule with details